shareholders, and each other. I applaud their efforts to continually move us forward as an organization. We also appreciate your continued confidence, investment, and business!



Troy A. Peters President & CEO

#### **BOARD OF DIRECTORS**

Richard J. Newmaster, Jr. Chairman

> Glenn T. Wenger Vice Chairman

Edward L. Anspach Second Vice Chairman Secretary

Troy A. Peters President Chief Executive Officer

Jeffrey L. Bohn

Lloyd A. Deaven, Jr.

Edwin C. Hostetter II

Brian R. Miller

Sallie A. Neuin

Eric A. Trainer



Troy A. Peters President Chief Executive Officer

C. William Roth Chief Financial Officer

Edward T. Martel, Jr. Chief Operating Officer

Richard M. Rollman Chief Lending Officer

**Timothy D. Gingrich** *Chief Information Officer* 

Michael E. Grenier Chief Risk Officer

# **3RD QUARTER REPORT**



## STAYING CONNECTED



JBT BANCORP, INC

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#### jbt.bank

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Executive Offices: 717-865-4246 Fax: 717-865-0349 Email: investor@jbt.bank

## **LETTER TO SHAREHOLDERS**

I am pleased to report that the Board of Directors has declared a third quarter dividend of \$0.21 per share for JBT Bancorp, Inc. shareholders of record as of October 22, 2021. This will be payable on October 29, 2021. We are proud of our strong dividend history and happy to return a portion of profits to our shareholders. The Company produced third quarter earnings of \$1,662,000 or \$0.68 per share. Year-todate earnings are \$4,820,000 or \$1.98 per share, up 57.3% from \$3,063,000 or \$1.26 per share in the prior year.

This quarter's earnings were largely driven by interest income from loan growth, the recognition of \$294,000 in Paycheck Protection Program income, and a decrease in interest expense.

Net loans increased by 1.6% during the quarter and 11.2% year-to-date. This year-to-date growth equates to \$69.5 million and has exceeded our forecast. The indirect portfolio grew by 5.6% in the third quarter and by 26.0% during the year. We share our dealer partners concerns over the lack of inventory that is affecting new car availability and used car pricing. According to many predictions, this situation will continue well into the following year. While net commercial loan growth was relatively flat during the quarter, year-to-date growth was a robust 8.4%. Gain on sale of mortgages has also remained strong--up 7.6% during the year. Although new home buyers are experiencing escalated prices and reduced inventories, a strong refinance market has continued throughout the year.

Credit quality continues to be very strong, especially given the uncertainties of the past 18 months. Total delinquencies are at their lowest levels in some time at .44%, as are the amount of loans on non-accrual. We set aside \$151,000 in the loan loss provision for the third quarter and our year-to-date provision expense is down 68.2% from the same period last year.

Deposit balances remained flat during the quarter, but are still up 8.0% this year.

As you can tell by the cover of this quarterly report, our employees are the keys to our success. We, like many businesses, are seeing both wage pressures and a limited candidate pool for open positions. Despite these headwinds, our staff is dedicated to serving our clients, communities,

### Balance Sheet (Unaudited)

as of September 30,

(Dollars in thousands)

Assets	<u>2021</u>		<u>2020</u>
Cash and due from banks	\$ 46,034	\$	52,518
Securities	27,402		32,354
Loans receivable net of the allowance for loan losses	691,626		605,579
Premises/equipment, net	11,828		10,142
Other assets	 22,998	_	19,640
Total Assets	\$ 799,888	\$	720,233

#### Liabilities and Shareholders' Equity

Liabilities			
Non-interest bearing deposits	\$ 110,753	\$	80,718
Interest bearing deposits	 589,487	_	538,585
Total Deposits	700,240		619,303
Long-term debt	27,720		34,767
Other liabilities	 6,438	_	5,285
Total Liabilities	734,398		659,355

#### Shareholders' Equity

Common stock:Par value \$2.00 pe 6,000,000 authorized shares, issue and outstanding 2,433,696 shares		4,854
Surplus	7,394	7,258
Undivided profits	53,250	48,416
Accumulated other comprehensive income	(21)	350
Total Shareholders' Equity	65,490	60,878
Total Liabilities and Shareholders' Equity	<u> </u>	<u> </u>

## **Selected Financial Data**

<u>2021</u>	<u>2020</u>
0.83%	0.60%
10.09%	6.85%
\$26.91	\$25.09
\$1.98	\$1.26
	0.83% 10.09% \$26.91

## Income Statement (Unaudited)

for the 9 Months Ending September 30,

(Dollars in thousands except per share amounts)

(Dollars in thousands except per share amounts)				
Interest Income		<u>2021</u>		<u>2020</u>
Loans receivable	\$	21,180	\$	18,894
Taxable securities		390		503
Tax-exempt securities		86		93
Other		124	_	199
Total Interest Income		21,780		19,689
Interest Expense				
Deposits		1,743		2,876
Borrowed funds		398	_	535
Total interest expense		2,141	_	3,411
Net Interest Income		19,639		16,278
Provision for loan losses		647	_	2,039
Net Interest Income After				
Provision for Loan Losses		18,992	-	14,239
Other Income				
Service charges on deposits		865		852
Other income		2,346	_	1,945
Total other income		3,211	_	2,852
Other Expenses				
Salaries/employee benefits		8,857		7,068
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Salaries/employee benefits	8,857	7,068
Occupancy	1,063	982
Equipment	563	731
Marketing	452	238
Other operating expenses	5,343	4,387
Total other expenses	16,278	13,406
Income Before Income Taxes	5,925	3,685
Federal income taxes	1,105	622
Net income	\$ 4,820	\$ 3,063
Net income per Share	<u>\$1.98</u>	<u>\$1.26</u>